

## Award: Outstanding Collaborative Working - Financial Services

**Open to:** All Lifetime lawyers collaborating with anyone from a financial services organisation  
*(As this is a collaborative working award - both winners will receive a trophy)*

This Lifetime Lawyer has developed a strong working relationship with this financial services professional. They work collaboratively together to produce the best possible outcomes for their clients. Through their collaborative approach, they develop a much deeper understanding of each of their clients, and the time and effort invested help ensure excellence in client care and client satisfaction by providing all round advice and solutions.

### Requirements

Your submission will need to consist of 3 main parts:

#### **Part 1 – Your covering statement** (a maximum of 150 words)

This should state why you should win this award.

#### **Part 2 – Your full submission** (a maximum of 1000 words)

You will need to cover the following:

Your submission must tell the story about why you should win the ***Outstanding Collaborative Working - Financial Services*** and must also cover the specific criteria below:

1. Talk about how you both work collaboratively and how this benefits your clients
2. Talk about your aims for the future of collaborative working and how you both hope to achieve them
3. Talk about how you developed a culture of collaborative working and what benefits it brings to both organisations
4. Give an example of how a piece of collaborative working helped a client in a difficult situation achieve a good outcome

Please provide one piece of supporting evidence in an appendix to your submission, clearly stating to which of the four points above your evidence relates.

#### **Part 3 – Your Pearl of Wisdom** (a sentence or short paragraph)

What one piece of advice would you share with the audience to help them in their work? This could be a technical insight, a tip, an observation, something that works well for you, or advice shared with you that has stuck with you.

NB: The best pearls of wisdom may be shared with the audience as we would like to give audience members something really useful to take away from the Twilight Awards.